



Children's Outreach Project

An Early Childhood Education and Childcare Center

April 9, 2007

Mr. Brad Drake
President
Complete Business Systems
5195 Marshall Street
Arvada, CO 80002

Dear Brad:

We would like to express our satisfaction with Complete Business Systems (C.B.S.). We researched and gathered pricing from two vendors before making the decision to lease a Savin Color Copier from C.B.S.

We obtained information from our current vendor and then called C.B.S. for a competitive quote. We selected C.B.S. because one of our strongest supporters, Jalisco International, Inc. had been extremely satisfied with their Savin color copier and were impressed with the quality and reliability.

Our experience with C.B.S. was positive from the time we made the initial phone call. Ross Martin, our sales representative returned our call in a timely manner and made an appointment to come out the following day to gather information.

During this appointment, Ross asked many questions about our organization and what we are currently copying both in-house and out. He took samples of our print jobs with quantities so he may recommend the right piece of equipment for us. I visited the C.B.S. office for a demonstration of the color copier we would eventually lease.

We are satisfied we received the best price and value possible in leasing our Savin from C.B.S. The delivery went smoothly and the following week, Joe came out. He was very helpful in setting up our print jobs, training our staff, and he moved at **our** pace.

Children's Outreach Project is a nonprofit agency serving *low-income* and *special needs* children in Denver. Our services are a very important resource to our community. To many families, Children's Outreach Project has made all the difference in the world.

We offer an integrated, quality, early childhood and kindergarten education to typical, accelerated, and special needs children and we believe, "*It is better to build children than to repair adults.*" Thank you for respecting our needs and not "over-selling" us.

Sincerely,

Marla Ledezma
Development Director